



Annual Winter Meeting

December 6th 2015 Noon



AGENDA

Presidents Opening Comments- Paul Steves

Membership Report- Cindy Walkanowski

Treasurer Report- Rick Funaro

2015 Year End

2016 Outlook

Greens Committee Report- Michael Farina

Eight Hole

Eleventh Hole

Bunker/Greens Renovation

Questions- Dick Cody



Membership Report

	Current Membership	Current 2015 Dues	2016 Dues 3.5% Dues Increase
Single A	108	\$2,555	\$2,640
Couple	29	\$3,449	\$3,570
JE (25-26)	5	\$900	\$930
JE (27-29)	8	\$1,200	\$1,240
JE (30-31)	1	\$1,600	\$1,655
JE (32-33)	4	\$1,900	\$1,965
Single (Sr.)	29	\$2,172	\$2,245
Couple (Sr.)	2	\$2,932	\$3,035



Treasurer Report 2015 Highlights

Will increase cash by ~\$18K to ~\$23K, year end ~ \$66K to \$71K

Exceeded green fee / cart revenue by \$19K

Missed membership revenue by \$11K

Miscellaneous savings in some expense items

Credit card fees

Down in 2015 ~ 6K

Previous years - ~\$10K to ~\$12K

Significant purchases that were not budgeted

Used Truck	\$6,500
3 green covers	\$3,800
50 truckloads of fill	\$4,500
New JD tractor	\$11,500

NYS Tax Audit went very- no tax liability for 2015



Treasurer Report 2016 Highlights

Budget is complete - projecting an \$8,500 increase in cash

Dues increased 3.5%

We will continue to provide passes for paying by cash / check. Cart is NOT included.

Green Fees, Smart Passes, Tournament Rates all increased

Increased Steve's hourly labor budget by \$23K (>15% increase)

2015 Resignations are currently less than usual for this time of the year

BSCC will be enforcing our existing late payment policy and member in good standing policy - NO PAY - NO PLAY



2016 Golf Rates

	2015 Rate	2016 rate
Public Play Rate	\$55	\$59
Public Play Rate - Racing Season	\$65	\$69
Smart Passes - Guest Passes **	\$30	\$35
Regular Guest Rate	\$44	\$45
Tournament Rates	Various	Various +

** Guest passes are non-transferable.

Members must play with their guests when any smart passes are being used or guest rates are being paid



Eighth Hole- Current State





8th Hole – Bunker added





Capital Improvement Project Bunker Green Complex Renovation

- Why is project needed:
 - Feedback from Membership has stated that the bunkers are one of the major areas that need attention on the course



Timeline and Cost

Green Complex	Total Cost
One	\$7,000.00
Three	\$21,775.00
Four	\$11,771.00
Seven	\$6,497.00
Eight	\$10,152.00
Nine	\$7,820.00
Thirteen	\$13,665.00
Fourteen	\$5,735.00
Sub Total	\$84,395.00
tax 7%	\$5,907.65
Total	\$90,302.65
Used Sand Pro	\$10,000.00
Grand Total	\$100,302.65

- Project will need membership approval > \$50,000
- Length of project 5 years
- Work to be done in the fall
- Greens Committee and Steve will develop project plan with membership input
- Cost will be divided over 5 years by number of members.
- Approx. spend per year \$20,000



Details

Breakdown of Costs for each Green Complex Renovation

Green Complex	Material	Quantity	Price	Cost	Green Complex	Material	Quantity	Price	Cost
One	Sod Blue Grass sq ft	N/A	N/A	N/A	Eight	Sod Blue Grass sq ft	1700	0.36	\$612.00
	Sod Bent Grass sq ft	6000	\$0.33	\$1,980.00		Sod Bent Grass sq ft	1000	\$0.59	\$590.00
	Bunker Sand Cubic Yards	39	\$3,500.00	\$3,500.00		Bunker Sand Cubic Yards	52	\$7,000.00	\$7,000.00
	Liner for Bunker	4 rolls	\$1,100.00	\$1,100.00		Liner for Bunker	6 Rolls	\$1,650.00	\$1,650.00
	Staples	1 Box	\$100.00	\$100.00		Staples	3 Boxes	\$300.00	\$300.00
	Drainage			\$300.00		Drainage			
	Total			\$6,980.00		Total			\$10,152.00
Three	Sod Blue Grass sq ft	18,500	\$0.31	\$5,735.00	Nine	Sod Blue Grass sq ft	5600	0.36	\$2,016.00
	Sod Bent Grass sq ft	1000	\$0.59	\$590.00		Sod Bent Grass sq ft	600	\$0.59	\$354.00
	Bunker Sand Cubic Yards	122	\$10,500.00	\$10,500.00		Bunker Sand Cubic Yards	48	\$3,500.00	\$3,500.00
	Liner for Bunker	14 rolls	\$3,850.00	\$3,850.00		Liner for Bunker	6 Rolls	\$1,650.00	\$1,650.00
	Staples	5 Boxes	\$100.00	\$500.00		Staples	3 Boxes	\$300.00	\$300.00
	Drainage			\$600.00		Drainage			
	Total			\$21,775.00		Total			\$7,820.00
Four	Sod Blue Grass sq ft	4600	0.36	\$1,656.00	Thirteen	Sod Blue Grass sq ft	10000	0.31	\$3,100.00
	Sod Bent Grass sq ft	1000	\$0.59	\$590.00		Sod Bent Grass sq ft	1000	\$0.59	\$590.00
	Bunker Sand Cubic Yards	64	\$7,000.00	\$7,000.00		Bunker Sand Cubic Yards	77	\$7,000.00	\$7,000.00
	Liner for Bunker	7 Rolls	\$1,925.00	\$1,925.00		Liner for Bunker	9 Rolls	\$2,475.00	\$2,475.00
	Staples	3 Boxes	\$100.00	\$300.00		Staples	5 Boxes	\$500.00	\$500.00
	Drainage			\$300.00		Drainage			
	Total			\$11,771.00		Total			\$13,665.00
Seven	Sod Blue Grass sq ft	2700	0.36	\$972.00	Fourteen	Sod Blue Grass sq ft	2000	0.36	\$720.00
	Sod Bent Grass sq ft	N/A	N/A	N/A		Sod Bent Grass sq ft	1000	\$0.59	\$590.00
	Bunker Sand Cubic Yards	27	\$3,500.00	\$3,500.00		Bunker Sand Cubic Yards	27	\$3,500.00	\$3,500.00
	Liner for Bunker	3Rolls	\$825.00	\$825.00		Liner for Bunker	3 Rolls	\$825.00	\$825.00
	Staples	1 Box	\$100.00	\$100.00		Staples	1Box	\$100.00	\$100.00
	Drainage			\$300.00		Drainage			
	Hedge	Approx. 10		\$800.00		Total			\$5,735.00
	Total			\$6,497.00		Grand Total			\$84,395.00



Thank You

Questions????