

**Ballston Spa Country Club
Executive Committee Meeting Minutes**

Held: 2/24/2014

Meeting Commenced: 4:01 PM via teleconference.

Members Present: Harry Talmon, Mike Zegarelli, Paul Steves, Dave Runyon, Bill Tucker and Mark Cacoza

Members Absent: None

Others Present: Doug Young

Minutes from the Feb 10 Executive Committee meeting had been approved previously by internet vote and posted to the website.

Meeting was called by Chair Harry specifically to discuss developments with the Restaurant and no other topic was on the agenda.

Doug provided a read a head which detailed the Restaurant Committees efforts to secure a new vendor for 2014 and their trials and tribulations. A short synopsis is provided here for continuity purposes.

The Restaurant Committee was always working on the assumption that while Tony Panza would prefer not operating the restaurant in 2014 he was prepared to honor the contract and operate the restaurant if need be. The Restaurant Committee (Doug and Penny Monnat) met with Tony on Feb 20, 2014 and he indicated that he simply wanted out of the contract. If he does come back, he provided a list of several concessions that he claims would be necessary for him to operate the restaurant in 2014. They range from being closed on Mondays when there are no tournaments to needing a reduction in the rent or an increase in the member minimum amount that Panza's receives each month. He was reminded that he had a contract and there was one year left at the terms he originally agreed to and his response was that he couldn't finish the contract while losing money.

As this was occurring member Kate Oppedisano made us aware that Kate Boyce, the operator of Doziers Bar and Grill was interested in trying to make something work for BSCC in 2014. She has experience in running a golf course concession from her contract with Brookhaven from 2011 to 2013. Restaurant Committee has had preliminary discussions with Kate and if she comes in it would be under different contract terms than Panza's. She indicated that she prefers a percentage of gross sales model. Dave raised the concern of what effect this would have on our balanced budget for 2014 in that we were counting on a specific amount of revenue from restaurant operations. If we do not make that revenue we will have to generate additional revenue someplace else or cut expenses.

A spirited discussion with many questions, concerns, and comments took place. The Executive Committee voted unanimously to make the following recommendations to the full BOD.

1. Given Tony Panza's interaction with the restaurant committee, which was reported to be not positive, and in light of Doug's recommendation that Panza was not a good option to continue as our vendor, the excom recommends to the BoD that Panza not continue to operate the restaurant.
2. The only option for a restaurant vendor known at this time is Dozer's. Doug was asked to complete his dialogue with them in advance of the BoD meeting next week, and the excom recommends that the BoD carefully consider what Doug will present as the deal which could be struck and to vote on this option promptly.

Meeting was adjourned at 4:58 PM.

Respectfully Submitted,
Paul Steves