

**Membership Meeting 12/15/14**

Attendees: Cindy Walkanowski, Rick Funaro, Dick Cody, Bob De Marco, Kate Oppedisano, Todd Manderson, Kevin Keelan, Garrett Kissell, Don Cramer, John Lockwood

- 1) A discussion was held to finalize the Junior Exec . rate proposal. We took into account the BOD recommendation to make a “path to Membership” and provide a gradual increase in rates from Junior executive to single A. We further discussed the gradual increase from student/young adult to Junior Executive. The following is the proposal.

**PROPOSED RATES for Junior Executive:** All rates include a \$300 cost towards a stock purchase.

Jr./Executive

(Ages 25-26)	\$900
(Ages 27-29)	\$1200
(Ages 30-31)	\$1600
(Ages 32-33)	\$1900

*Ages for Membership categories are all based on age as of 1/1/15*

*This will also be the date used for senior discount memberships.*

2) Our second discussion dealt *with the Member recruitment proposal.* It is as follows.

**Member Recruitment Proposal.**

Current members signing up a new 2015 member will earn the following reductions off their dues if the new member retains his/her membership in 2016 and /or 2017 respectively. These reductions are for each new member the recruiting member brings in at 2015, and retains the membership for 2016 and /or 2017. The sum reductions cannot exceed the recruiting members' dues.

<b>If the New Member is a :</b>	<b>The recruiting member receives a reduction in 2016 of:</b>	<b>The recruiting member receives a reduction in 2017 of:</b>
Junior Executive	150	75
Single	400	200
Couple	600	300
Senior	200	100

3) Fall 2014 – Members. This discussion allowed for the new members who signed up in the fall, can either get \$300 off the current 2015 dues as advertised or be considered in their second year of the 2015 new member proposal. There were 3-4 members who would effected by this. We thought that in good faith the “new members” should be eligible for this opportunity.