

Ballston Spa Country Club

Membership Meeting Minutes

December 1, 2014

Members Present: Cindy Walkanowski, Don McCollum, Rick Funaro, Bill Tucker, Kate Oppedisano, Bob DeMarco, Ruth Horton, Lauren Petraska and Dick Cody

Review of the Proposed Rates

Changes agreed by members are in red on the attached 2015 Proposed Rates.

Cash vs Credit Cards

The Club currently pays \$10,000 per year in credit card fees for members who pay by credit card. The committee recommended that members who pay dues on time by check or debit card will receive free guest passes for green fees and cart. Rick Funaro will review with Laura the credit card fees.

Incentives for members who joined within the last two years

There was consensus that members who joined within the last few years did receive an incentive and should not be entitled to further incentives.

Presentation to the Board and full membership

Cindy Walkanowski will present the 2015 Proposed Rates to the full Board on 12/4/14 and to the full membership at the 12/7/14 meeting
Kate Oppedisano will assist Cindy in drafting the presentation.

Trends, Membership Incentives

Rick Funaro will review with Laura the trends and demographics of the membership over the last 3 years including incentives and number of members who joined.

The next Membership Committee Meeting is scheduled for January 5, 2015 at 6:00PM.